

Minnesota Department of Commerce 85 7th Place East, Suite 500, Saint Paul, MN 55101

PHONE: 651-539-1599

	OFFICE USE ONL	<u>Y</u>
Date:	Course #:	
☐ APPROVED	☐ DENIED	□ RETURNED
Reviewed By	Date	
☐ CLASSROOM	☐ INTERACT	IVE INTERNET
Number of REAL ESTA	ATE credits approved _	and Agency I are

(Please Note: This application, with fee, must be submitted at least 30 days before the initial proposed course date.)

FOR USE BY QUALIFIED PROVIDERS ONLY

REAL ESTATE

CONTINUING EDUCATION COURSE APPROVAL APPLICATION SHORT FORM

Do NOT use this short form for Fair Housing, Agency, or Module required course credits.				
Course Title:				
course Time.	(Please Print or Typ	e)		
Lattical Bases and Data(a) of Courses				
Initial Proposed Date(s) of Course:				
PROVIDER/COORDINATOR II				
degree-granting institution, or private school				
license continuing education provider that i				
Provider Name (In Full - Exactly as it ap	pears on your MN approval le	tter)	, -	O) QUALIFIED
			MN Provi	ider ID #
Provider Address			I	
City		State	2	Zip
Provider Phone Number	Provider Fax	 F	Provider Toll-Free	
()	()	()	
Website				
Coordinator Name				
Coordinator Name				
Coordinator Business Telephone ()	(REQUIRED) Coordi	nator Direct Ema	il	
Federal Employer Identification Number (REQUIRED) FEIN				
APPLICATION FEE (Only check or money order accepted) License Type: REAL ESTATE				
New Course: \$10 per hour or a fraction	<mark>of an hour. (</mark> Example: 1.5Hrs	= \$20) Fraction	s not less than 15	5 minutes.
(Must list & include fee for all hours you want reviewed, regardless of how many hours are awarded.) 45.23 LICENSE EDUCATION FEES. The following fees must be paid to the commissioner: (1) initial course approval, \$10 for each hour or fraction of one hour of education course approval sought.				
_	_			
☐ This Submission Contains Concurrent / Breakout Sessions & fee submitted includes all sessions we are seeking approval for. Example: 3 separate concurrent 1-hr (1PM-2PM) sessions would cost \$30 for us to review the 3 sessions. Licensee would choose 1 session to attend for 1-hr credit.				
Total # of Requested Hours to Review:	Total # of 1	Hours Requeste	ed for Licensee C	redit:
Fee Submitted for (A) Total # of Hours	to Review:	Check Nu	mber:	

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Method of Presentation / Instruction

Step 1: Choose ONLY ONE of the Two Methods of Instruction per Application and Fee

See Minn. Statutes Chapter 45 regarding internet interactive course requirements (See Appendix A) and verifiable proctors. Proctor forms are located at the end of the course application.

☐ Course is taught live or real-time.

Minnesota Statutes Chapter 45.25 Subd. 2a. <u>Classroom course.</u> "Classroom course" means an educational process based on live or real-time instruction including, but not limited to:

(1) a course in which there is no geographic separation of instructor and learner;

[Note: This method is commonly known as Standard Classroom. Students are physically monitored by approved instructor or coordinator.]

(2) a course taught live that is concurrently simulcast to remote locations and where each location is monitored by a proctor; and

[Note: This method normally used for <u>multiple</u> students in one remote location, without an online individual process to authenticate student's identity and technology to guarantee seat time; which therefore requires proctor certifications. Two page proctor forms are located at the end of each course application.]

(3) a course taught live that is concurrently simulcast to individual students online and that includes a process to authenticate the student's identity and technology to guarantee seat time.

[Note: Proctors are NOT required for this method.]

[Note: For <u>ALL above Classroom</u> course methods... No EXAMINATION is required unless required by provider or an exam is required for a special required course. (Example: required real estate modules or required insurance LTC course).]

☐ Course is NOT taught live or real-time.

Minnesota Statutes Chapter 45.25 Subd. 5a. <u>Distance learning course.</u> "Distance learning course" means an education process, other than the courses specified in subdivision 2a, clauses (2) and (3), that is based on the geographical separation of instructor and learner. This includes, but is not limited to:

(1) an interactive Internet course that does not meet the requirements of subdivision 2a, clauses (2) or (3); and

[Note: MUST MEET ALL Guidelines in Minn. Statutes Chapter 45.306.Subd.2. & Subd.3. See Appendix "A". DOES require an end of course closed book exam but DOES NOT "require" a Proctor if exam is online and encrypted (see Subd.3. in Appendix "A".]

(2) a noninteractive course taught via the Internet, video, or other electronic means.

[Note: DOES require an end of course closed book exam and <u>Also MAY REQUIRE</u> a Proctor if the instruction method does not meet the requirement to include "a process to authenticate the student's identity and technology to guarantee seat time" (see Appendix "A".]

[In addition]

Minnesota Statutes Chapter 45.25

Subd. 14. <u>Self-study course.</u> "Self-study course" means a **distance learning** course that is not entirely taught by the instructor live via the Internet, video, or other electronic means.

(3) a distance learning course that is not entirely taught by the instructor live via the Internet, video, or other electronic means.

[Note: This Self-Study Distance learning course method <u>DOES</u> require an end of course closed book exam CERTIFIED by a PROCTOR.]

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Method of Presentation / Instruction

Step 2: Provide the following information

	p = 110 viae the following information
Th	e following only pertains to a course taught live or real-time
My	y Course is:
	Standard Classroom ☐ Include Detailed Explanation of Attendance Verification
	Does the course include an examination? Yes □ No □
	☐ If YES, attach a Detailed Explanation regarding Exam
	Webinar ☐ Include Link to Course, Login, & Password
	☐ Attach a Detailed Explanation of the Method of Instruction/Presentation
	☐ Attach a Detailed Explanation of the Use & Verification of Proctors, if proctors are used
	☐ No Proctor &/or No Proctor Required
	Does the course include an examination? Yes □ No □
	☐ If YES, attach a Detailed Explanation regarding Exam
Th	e following only pertains to a course NOT taught live or real-time
My	y Distance Learning Course is:
	Distance Learning Interactive Internet ☐ Yes My Distance Learning interactive internet method of instruction meets or exceeds all requirements listed in Minnesota Statutes Chapter 45.306.
	☐ Attach a Detailed Explanation of the Method of Instruction/Presentation
	☐ Include Detailed Explanation of Attendance Verification
	☐ Include Link to Course, Login, & Password
	☐ Attach a Detailed Explanation regarding Exam
	\square Attach a Detailed Explanation of the Use & Verification of Proctors, if proctors are used
	☐ No Proctor &/or No Proctor Required
	Non-interactive OR Self-Study / Correspondence ☐ Attach a Detailed Explanation of the Method of Instruction/Presentation
	☐ Attach a Detailed Explanation regarding Exam presentation and the Use & Verification of the required Exam Proctors.

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☐ Include Link to Course, Login, & Password (if any material is online)

DETAILED, TIMED CONTENT OUTLINE

Segments must be listed in increments of 15 minutes or less. Break times must be indicated (attach additional sheets if	Instructor(s)	Scheduled time	# of minutes
necessary).			
(Example) Real Estate Buyers	John Doe	8:00 - 8:10am	10
(Example) Basics of Real Estate Law	Mark Smith	8:10 - 8:20am	10
	Total course hou	irs:	

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REAL ESTATE CONTINUING EDUCATION INSTRUCTOR

QUALIFICATIONS AND CONTACT INFORMATION PAGE

(Please Print or Type - Writing Must Be Legible)

Copy and attach additional pages as needed; one for <u>every</u> continuing education course instructor.

MANDATORY: Attach a detailed Bio/Resume to this completed form showing dates of experience.

Instructor Full Legal Name:			
Date of Birth:			
Business Address:			
City, State, Zip:			
Phone Number:	Business Email Address:		
Do you <u>currently hold</u> , or have you held, any Real	Estate license in <u>any</u> state, including MN? ☐ Yes ☐ No		
If yes, attach list of license number, state, and statu	s.		
	of Resident State		
All Non-Resident Real Estate License #(s)	& Name of Non-Resident State(s)		
Do you currently hold or have you ever held any other including MN? \square Yes \square No	er type of occupational / professional license in any state,		
If yes, attach list of license type, number, state, and	status.		
Has instructor applicant ever had \underline{any} occupational / professional license \underline{in} any \underline{state} including Minnesota that has been suspended, revoked, or terminated, or been the subject of inquiry or investigation? \square Yes \square No			
If yes, attach documentation and detailed explanat	ion signed & dated by instructor.		
Has instructor applicant ever been convicted of a felony or gross misdemeanor, or been a defendant in any lawsuit involving claims of fraud, misrepresentation, conversion, mismanagement of funds, breach of fiduciary duty or breach of contract? \square Yes \square No			
If yes, attach documentation and detailed explanati	ion signed & dated by instructor.		
WHO is considered an instructor? Classroom: Any individual speaking to licensees during a course is considered an instructor. Distance Learning Interactive Internet (only for the purposes of this section) include: > any individual used as a contact for students to answer questions regarding a course is considered an instructor. > any author of an internet course is considered an instructor. > Any presenters via video or other media			
Mandatory Qualifications	s (Please check at least one below)		
following qualifications.	9 9		

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Note: This form can <u>only</u> be used by a bona fide trade association a degree-granting institution, or private school that as a Standard education provider applied for & received approval as a "Qualified" license CE provider that is currently active, and in good standing with the MN Dept. of Commerce.



Minnesota Department of Commerce 85 7th Place East, Suite 500, Saint Paul, MN 55101

PHONE: 651-539-1599

Real Estate License Education

QUALIFIED PROVIDERS ONLY

Not allowed for Appraiser Providers or Courses

ACTIVE	QUALIFIED	PROVIDER #	
	~		

DATE SUBMITTED

Note: This completed certification form must be included with any initial "short form" course submission if automatic course approval is requested by a Qualified Provider or the automatic approval will not granted.

Qualified Provider Course Certification Form
Qualified Provider Name:
(Mandatory) (Exactly as listed on Qualified Provider approval letter.)
Course Title:
(Mandatory) (Exactly as listed on attached Short Form Course application.)
Continuing Education Provider - Coordinator Certification and Signature Page:
As the Qualified Provider:
I understand that all course short form applications must be submitted at least 30 days before the requested initial course offering date.
I understand and guarantee that all required documents and forms listed on the required documents (Appendix A) page of the continuing education short form course application must be complete and available for audit at the time of my submission; that all content of the submissions are auditable as of the submission date.
I understand and guarantee that my courses comply with all applicable license education Minnesota Statutes including but not limited to Minn. Stat. Chapter 45.30 Subd 1. Content. Continuing education consists of approved courses that impart appropriate and related knowledge in the field for which approval is requested; and courses may not include topics that are not permitted for continuing education as set fourth in Minn. Statute Chapter 45.30. Subd. 5.
I understand and guarantee that for distance learning courses (1) If internet, it meets all current MN interactive internet guidelines. (2) If self-study, it meets all current MN guidelines; that it is verifiable and meets current MN acceptable Proctor guidelines.
*I understand that I may only apply for automatic course approval for courses that are not required by federal criteria or a reciprocity agreement to receive a substantive review; that all other courses must be submitted in full as for a Standard Provider.
I certify that I am the Minnesota Dept. of Commerce approved primary education coordinator for the provider listed above and that am responsible for compliance with all Minnesota education laws and regulations located in Minn. Stat. 45, Minn. and/or Stat. 60K, Minn. Stat. 72B or Minn. Stat. 82. Furthermore, I declare that the information provided above is true and complete, that I have answered each question fully and truthfully and without any purpose of evasion or mental reservation and that this document has not been changed in any manner from the form adopted by the Commerce Department.
Printed name of MN Primary Coordinator:
Signature of MN Primary Coordinator: Submission Date: (Mandatory)

NOTICE:

*Real Estate Only: Minnesota is required to give a substantive review to any course requesting Fair Housing or Agency Law credit or any future "modular" course assignment.

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Appendix A REQUIRED DOCUMENTS & FORMS SHORT FORM ONLY

APPLICANTS: You must attach the above completed Qualified Provider Course Certification Form to this completed short form course application certifying that every item listed below is complete and available for audit at the time of your submission. Except for items A3, C1, C3, and C4, you do NOT need to submit the items below unless we request them.

A. Course Materials- Attach copy of:

- 1. Course Description detailed description of course content
- 2. Learning Objectives detailed description of objectives for the students to learn
- 3. Detailed Course Outline timed in 15 minute increments (If multiple Instructors, identify section of outline for each Instructor).
- 4. Attach an in-depth explanation of your Method of Presentation / Instruction
- 5. Instructional Material for Instructors Overheads, PowerPoint, etc.
- 6. *Instructional Material for Students* textbooks, notebooks, guides, etc. If textbooks are not used, you must hand out a *Syllabus* to each student in the class. *Textbooks must contain the same detailed information as the Syllabus*.
- 7. Examination and Answer Key (if exam is given a copy of the entire bank of questions must be attached, if no exam is given, you must state that) (Note that a closed book end of course exam is required for all non-classroom courses.)

B. Provider Policies

- 1. Course Prerequisites If there are none, put it in writing.
- 2. **Regarding Instructor Qualifications**: Attach statement that ALL instructors meet or exceed the instructor requirements as stated in Minn. Statute Chapter 45.32.

Read Minn. Law Chapter 45.32 before you submit your application.

Classroom: Any individual speaking to licensees during your course is considered an instructor.

Distance Learning: Any individual speaking at a "live" distance learning course is considered an instructor.

Interactive Internet: For the purposes of this section any author of an internet course is considered an instructor.

Distance Learning & Interactive Internet: For the purposes of this section **any** individual used as a contact for students to answer questions regarding a course is considered an instructor.

3. Attendance:

- How do you verify attendance <u>throughout</u> the course for <u>Classroom</u>? How do you physically monitor the students? Include a description.
- How do you verify attendance <u>throughout</u> the course for **Distance Learning**? Certification is required. What type of certification method do you use? Include a description.
- 4. Cancellation & Refund Attach a copy of your required course cancellation and refund procedures. *Note:* If no fees are charged attach details as to who pays the fee.

C. Assorted Attachments - Attach copy of:

- 1. Internet Address, Login & Password for any Distance Learning course.
- 2. Students' Course and Instructor Evaluation Form
- 3. ALL Course Instructors' Resumes or Bios (Note: All speakers are considered instructors)
- 4. Course Schedule
- 5. Proposed Advertising if there is no advertising, you must state that.

(NOTE: This page does NOT need to be sent in as part of the application submission.)

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Appendix B

Minnesota Department of Commerce (DOC)

Interactive CE Training On-Line Basic Requirements 45.306 CONTINUING EDUCATION COURSES OFFERED OVER THE INTERNET.

Subdivision 1. Appraiser Internet continuing education courses.

The design and delivery of an appraiser continuing education course must be approved by the International Distance Education Certification Center (IDECC) before the course is submitted for the commissioner's approval.

Subd. 2. Interactive Internet course requirements.

An interactive Internet continuing education course must:

- (1) specify the minimum system requirements;
- (2) provide encryption that ensures that all personal information, including the student's name, address, and credit card number, cannot be read as it passes across the Internet;

(3) include technology to guarantee seat time; (*See clarification below.)

- (4) include a high level of interactivity;
- (5) include graphics that reinforce the content;
- (6) include the ability for the student to contact an instructor within a reasonable amount of time;
- (7) include the ability for the student to get technical support within a reasonable amount of time;
- (8) include a statement that the student's information will not be sold or distributed to any third party without prior written consent of the student. Taking the course does not constitute consent;
- (9) be available 24 hours a day, seven days a week, excluding minimal down time for updating and administration, except that this provision does not apply to live courses taught by an actual instructor and delivered over the Internet;
- (10) provide viewing access to the online course at all times to the commissioner, excluding minimal down time for updating and administration:
- (11) include a process to authenticate the student's identity;
- (12) inform the student and the commissioner how long after its purchase a course will be accessible;
- (13) inform the student that license education credit will not be awarded for taking the course after it loses its status as an approved course;
- (14) provide clear instructions on how to navigate through the course;
- (15) provide automatic bookmarking at any point in the course;
- (16) provide questions after each unit or chapter that must be answered before the student can proceed to the next unit or chapter:
- (17) include a reinforcement response when a quiz question is answered correctly;
- (18) include a response when a guiz guestion is answered incorrectly:
- (19) include a final examination:
- (20) allow the student to go back and review any unit at any time, except during the final examination;
- (21) provide a course evaluation at the end of the course. At a minimum, the evaluation must ask the student to report any difficulties caused by the online education delivery method; and
- (22) provide a completion certificate when the course and exam have been completed and the provider has verified the completion. Electronic certificates are sufficient.
- **Subd. 3. Final examination.** The final examination must be either an encrypted online examination or a paper examination that is monitored by a **proctor** who certifies that the student took the examination. The student must not be allowed to review the course content once the examination has begun. (**See proctor definition below.)

* Minnesota Seat Time Clarification for 45.306 Subd2. (3):

While seat time is a definite requirement and you must include technology to guarantee it, this does not mean that to accomplish it, a licensee should be sitting in front of a computer waiting for X number of hours to pass. The course itself must contain the right amount of interactive instruction content to take the same X number of hours, or more, as requested by the provider. If a provider is asking for 2 hours of credit, that course must take a licensee 2 hours, or more, of interactive learning to complete. This also means that your course must have the technology to time out (automatically log out) if a licensee leaves the <u>course</u> inactive for more than ten minutes. The system should not allow a student to log into a course and then either walk away from the computer or visit other computer sites for the 2 hours and still receive credit.

**Minnesota Proctor Guidelines are as follows:

45.25 DEFINITIONS. Subd. 12. Proctor.

"Proctor" means a disinterested third party with no conflict of interest who verifies a student's identity and processes an affidavit testifying that the student received no outside assistance with the course or examination.

(NOTE: This page does NOT need to be sent in as part of the application submission.)

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CE Course &/or Exam Proctor Affidavit

Student/Licensee Name and Certification

(Please Print or Type - Writing Must Be Legible)

Name of Course &/or Exam			
Date & Time of Course &/or Exam	Completion		
Company & Address where course	e &/or exam was com	pleted	
			Zip Code
	1000	1000 AVE 1	
Student's Full Legal Name, Licens	e Number, & DOB	(Please Pri	int or Type - Writing Must Be Legible)
		(
(Name) Business Address	(License #)	(Date of Birth)	
City		State	Zip Code
Mailing Address (if different than a	bove)		
City		State	Zip Code
Daytime Phone	E-mail _		
I certify that I personally completed th	e above-named course {	S/or exam <u>without ou</u>	tside assistance of any kind.
Student Signature	(Must ma	tch course &/or exam)	Date (/)
	1707	11000 110000	
	Proctor Nan	ne and Certificat	tion
Proctor's Full Legal Name		ype - Writing Must Be L	
Note any relationship to the stude	nt		
Legrify that Lam a disinterested third	narty with no conflict	of interest. I verified	the identity of the student listed above on this
form (i.e. valid photo ID), and I ensur	ed that:		•
☐ the <u>course</u> was completed in its ent☐ the exam was completed without or	rety and that I physical atside assistance of anv	lly monitored the stud kind (i.e. human, stu	dent throughout the entire <u>course</u> process. dy material, notes, computer, cell phone, etc.),
and that I physically monitored the st			, , , , , , , , , , , , , ,
Proctor Signature			Date (/ /)
			Date (/)
Employer & Job Title		· · · · · · · · · · · · · · · · · · ·	
Business Address			
City		State	eZip Code
Business/Daytime Phone	F-mail		
(Rev 7.22.14)	(Please Print or Type	- Writing Must Be Legi	ible)

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(Part 1 of 2)

Student / Licensee Name and Certification Page TO BE ATTACHED TO CE Course &/or Exam Proctor Affidavit

(Please Print or Type - Writing Must Be Legible)

(Use this two-page form only when there are multiple students in one location.)

Notice: One of these forms must be completed & signed by each student. The completed form <u>MUST</u> be attached to the multiple student Proctor Affidavit form completed by the Proctor. Both completed forms must be kept on file by the Education Provider for 3 years from the date of course completion.

Name of Course &/or Exam			Course#
,			
Date & Time of Course &/or Exam	n Completion		
Company & Address where cours	e &/or exam was com	pleted	
City		State	Zip Code
Chudont's Full Logal Name Ligan	co Naumbou & DOP	(Please Pri	To Take Mark D. Lastin
Student's Full Legal Name, Licens	se Number, & DOB	(Please Pri	nt or Type - Writing Must Be Legible)
(Name)	(License #)	(Data of Birth))(/)
City		State	Zip Code
Mailing Address (if different than a	ibove)		
City		State	Zip Code
Daytime Phone	E-mail _		
I certify that I personally completed th	ie above-named course &	3/or exam <u>without out</u>	side assistance of any kind.
Student Signature			Date (/ /
oranem orginium		(Must n	Date (//_ natch date of course &/or exam & Proctor for
	(Please Print or Tyj	pe - Writing Must Be Le	gible)
(Rev 7 22 14)	,	-	(Part 1

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(Part 2 of 2)

CE Course &/or Exam Proctors (Multiple Student) Affidavit Form

(Please Print or Type - Writing Must Be Legible)

(Use only when there are **multiple** students in one location.)

Notice: This form must be completed & signed by the qualifying Proctor. This completed form <u>MUST</u> be attached to a completed student Affidavit form for each student listed below. (Up to 24 student forms per Proctor form.) All completed forms must be kept on file by the Education Provider for 3 years from the date of course completion.

Name of Course &/or Exam	Course #		
Date & Time of Course &/or Exam Completion			
Company & Address where course &/or exam was complete	ed		
City	State Zip Code		
Student's Full Legal Name & License Number - (One	Per Box) (Please Print or Type - Writing Must Be Legible)		
1	13		
2	14		
3	15		
4	16		
5	17		
6	18		
7	19		
8	20		
9	21		
10	22		
11	23		
12	24		
Proctor Name a	nd Certification		
Proctor's Full Legal Name (Please Print or Type -	Writing Must Be Legible)		
Note any relationship to any student on above list.			
I certify that I am a disinterested third party with no conflict of in	terest. I verified the identity of each and every student listed		
above on this form (or attached on additional pages) (i.e. valid photo ID), and I ensured that: I the <u>course</u> was completed in its entirety and that I physically monitored each and every student throughout the entire <u>course</u>			
process. If the exam was completed without outside assistance of any kind (i.e. human, study material, notes, computer, cell phone, etc.),			
and that I physically monitored the student throughout the entire			
Proctor Signature(Must match date	Date (/)		
Employer & Job Title			
City	State Zip Code		
Business/Daytime Phone E-mail			
	ng Must Be Legible) (Part 2 of 2)		

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